Creighton Thicke-Rattray Excreightontr@gmail.com | @+1.416.629.4006 | @ creightonplus.com | P Calgary, AB

Multidisciplinary Marketing Strategist & Branding Specialist with a proven track record in digital marketing, lead generation, & paid advertisements management, backed by 12 years of content creation & 8 years of data-driven, performance-focused results.

MARKETING + ENTREPRENEURSHIP

CreightonPlus.com 2016-Present

Lead Marketer & Founder

Founded a marketing agency specializing in content creation, branding, digital advertising, and campaign management for clients with DTC, B2C, B2B, and SaaS needs.

- Expanded active clients from 3 to 9 between 2023 and 2024, with an average of 5 yearly clients.
- ⇒ Launched & optimized paid advertising across Google, Meta, TikTok, and Amazon, achieving 3:1 ROAS clientwide. Monthly ad spend: between \$100 - \$1000
- Created & updated client marketing/branding materials including 4 websites, 5 online stores, 6 new logos, and 15 social media accounts.
- ⇒ **Designed multimedia content** including infographics, podcasts, product showcases, branded merchandise, and product packaging resulting in an average of 50% increase in engagement across clients' campaigns.
- Automated marketing workflows using AI and CRM tools, boosting average content output from biweekly to twice weekly.

creightonplus.com • LinkedIn

Mitutoyo Canada | 2022–2024

Marketing & Advertising Coordinator

Led marketing initiatives for a global leader in precision measurement solutions focused on B2B & B2C sales, product campaigns, affiliate marketing, event management, publisher campaigns, merchandising, and brand awareness.

- Contributed to 15-year highs in sales for 2 consecutive years.
- Managed influencer partnerships with Titans of CNC and Hacksmith, generating over 25 million annual impressions. Annual budget: \$400,000+
- ⇒ Spearheaded trade show campaigns, attracting an average of 30,000 attendees and 5,000 leads per event. Budget: \$100,000 per show.
- \Rightarrow Collaborated with magazine & email newsletter publishers, to generate an additional 100 hot leads monthly. Monthly ad spend: \$10,000.
- **Boosted the brand's digital presence**, by increasing website traffic from 35,900 to 85,000 users, organic impressions from 67,000 to 116,000, and monthly social media followers from 28 to 102.
- Optimized website UX/UI, landing pages, & email automation increasing CTR from 40% to 72%, monthly website leads from 16 to 160, and email open rates from 13% to 39%.

mitutovo.ca • Mitutovo Canada | LinkedIn

UX DESIGN + PRODUCT MANAGEMENT

My Party Album | 2021–2022 Marketing & Branding Manager

Led marketing initiatives for a photo-sharing app, to drive downloads, user engagement, and brand awareness through targeted campaigns and user data analytics

- ⇒ Surpassed post-update download goals by 500+, achieving 1,500+ downloads in two weeks.
- ⇒ Designed & managed ad campaigns across social media, Google Play Store, and App Store to drive traffic to landing pages. Increased monthly downloads from 40 to 200 (pre-update). Monthly ad spend: \$1,500
- ⇒ Implemented marketing automation which increased social media content output from weekly posts to multiple daily posts/stories/reels. Instagram followers grew from 75 to 800+
- ⇒ Optimized app & website UX/UI, increasing user session durations from 24 to 78 seconds.
- Executed email and push notification systems, increasing app engagement and user retention from 1.2 to 4.3 app opens per download.

mypartyalbum.com • My Party Album | Instagram (inactive)

Wymbin | 2020-2022

Marketing Team Member

Promoted from Marketing Intern to Marketing Team Member - for a mindfulness-based summer camp and daycare - focusing on marketing analytics, SEO & website optimization, and video content creation.

- Contributed to the largest group of summer camp & daycare registrants.
- ⇒ Conducted comprehensive market research, analyzing customer feedback, and competitor strategies to deliver data-driven recommendations to the owner. Increase in returning families from 50 to 80%
- \Rightarrow Optimized UX/UI for Wymbin's streaming service and website, increasing site event count from 3.0 to 5.8 events per user.
- ⇒ Designed & implemented landing pages for paid campaigns, boosted monthly website users from 200 to 500, and increased CTR from 25 to 40%. Monthly ad spend: \$250
- Edited 200+ hours of video footage into engaging social media and streaming content, boosted watch time from 5.1 to 8.2 minutes, and helped grow Instagram followers from 2,200 to 5,100
- ⇒ Played a key role in team meetings to develop outreach plans. Curated a targeted database of prospective schools, contributing to Wymbin's expansion into in-school services.

wymbin.com • Wymbin | Instagram

Bell Let's Talk Day | 2018-2020

Guest Speaker

Bell Let's Talk creates positive change for mental health all year round by funding Canadian mental health initiatives across Canada.

⇒ Delivered annual speeches to spread awareness and advocate for mental health and well-being based resources at Huron at Western hosted student & staff events.

letstalk.bell.ca

COBRA Swim Club | 2023

Guest Speaker

COBRA Swimming - Determination, Dedication, and Excellence.

⇒ Delivered a keynote speech at COBRA Swim Club's Awards Banquet, focusing on overcoming obstacles, the value of commitment, and the importance of hard work and longevity in sports.

Cobra Swim Club 2023 Awards Banquet

Huron's House Band | 2017-2019

Member of Huron's House Band

Huron at Western University's House band for faculty events.

- ⇒ Multi-instrumentalist and singer for Huron's notable events.
- ⇒ Performing suitable music for each occasion

HUDS | 2016-2019

Performer & Writer

Huron Underground Dramatic Society is student-run club where students direct/write/perform comedy sketches and direct/perform musicals.

- → Wrote & performed original sketches
- ⇒ **Performed** in multiple musicals
- ⇒ Mentored first-time writers & performers

myhuron.ca/huron-underground-dramatic-society

LaSalle Theatre | 2020-Present

Board Member

Restored 1939 Art Deco venue hosting films, live performances, and community events.

- ⇒ Advocated for landmark status and government funding
- ⇒ Aided in accessing A-list, first-run films to premiere at the LaSalle Theatre

https://www.facebook.com/LaSalleTheatre

EDUCATION + COURSES

Certifications – Google Ads, Google Analytics, HubSpot Marketing, Salesforce Sales & Marketing, Building Blocks of OpenAI, Mailchimp Academy, Figma Academy 2.0, Shopify Academy, Learn WordPress by Hubspot, Adobe Creative Cloud Professional, Amazon Ads, & Meta Marketing Analysis (Meta Business Suite & Ads Manager) <u>Fanshawe College</u> – Post-Grad Diploma, Marketing Management & Co-Op, Dean's Honours List

Relevant course topics include: Web Design/WordPress & SEO, Google Ads & Analytics, Data Analytics & Market Research, Customer Relations, Communications, New Media Marketing, Market Expansion

<u>Western University</u> & <u>York University</u> – (B.A.) Political Science & Music

Relevant course topics include: Globalization, Economics, Politics in Film & Media, Political Campaigning, Philosophy, Political Theory, Canadian & International Political History, Music Analysis, Film Analysis, Music Performance, Music History, Music Theory, Music in Culture, Film & Television in Culture, Musical Theatre, & Music Appreciation

Varsity Swim Team | Olympic Trials Qualifier | World Masters Championship | Beaver Dam Staff Member |

Native in English - Reading, Writing, Speaking

Basic in French - Reading, Writing, Speaking